Brooklyn

In fiscal year 2023, Accompany Capital provided \$1,794,500 in loans to 52 small businesses in Brooklyn



About Brooklyn

Brooklyn is New York's most populous borough with over 2.7 million residents. Home to as many as 200 different languages, its population is nearly 40% foreign-born. In 2000, 91% of the approximately 38,704 businesses in Brooklyn were small businesses with fewer than 20 employees.

Total Borough Statistics

for 1,508 small businesses since 1997

\$17.5 Million in Loans

94.9% of Loans to Refugees & Immigrants

693 immigrants and 738 refugees

39.9% to Women Owned Businesses

602 Businesses received \$5.7 million in loans

1,486 Jobs Supported

257 jobs created, 1,229 jobs retained since FY18

Impact

In fiscal year 2023, Accompany Capital served 114 operating businesses in Brooklyn

6

Businesses started

25

Businesses expanded

83

Businesses strengthened

40

Full time jobs created

24

Part time jobs created 204

Jobs retained



Manhattan Office 11 Broadway, Suite 1515 New York, NY 10004 212.898.4130 Queens Office 78-27 37th Ave., Suite 1 Jackson Heights, NY 11372 347.730.6468

accompanycapital.org

f y in



Bamba Momon-Ouattara Bamba African Hair Braiding



Bamba Momon-Ouattara opened Bamba African Hair Braiding in Brooklyn's Bedford Stuyvesant neighborhood in 2010 after coming to the United States from the Ivory Coast.

She received her first loans from Accompany Capital in 2017 and 2019 to purchase inventory and to use as working capital. In 2021, she received a larger loan to purchase upgraded chairs, mirrors, and to install new flooring and shelves.

Bamba expanded her offerings in 2022, introducing clothing and fabrics from Ivory Coast to diversify her revenue streams, a strategic move that has helped create an extra source of income, particularly during slower periods at the salon.

Those products proved very popular so, in 2023, she used the capital from her largest loan to date to increase her inventory of those African fabrics and clothing, as well as hair products.

She now has two stylists renting chairs at her salon, and, as a result of support from Accompany Capital as well as her 9+ years of experience as a business owner, Bamba and her business continue to thrive.







Brooklyn

Page Sargisson Page Sargisson Designs



An unusual path led Page to becoming a jewelry designer and entrepreneur. After a liberal arts education, she worked for various biotech startups until her co-workers started to clamor for her handmade jewelry. Page had always loved working with her hands, having spent time in her grandfather's woodcarving workshop as a child.

Jewelry turned from a side business into a full-time job after a move from San Francisco to New York City in 2003. Over the past 20 years, Page has developed a distinctive style that incorporates textural brushstrokes in recycled 18 karat gold with vibrant sapphires and antique diamonds.

In November 2020, Page opened her own jewelry studio and retail shop in Boerum Hill, Brooklyn, where all of her jewelry is made, including custom engagement rings and wedding bands. She was able to retain all 3 of her employees during the pandemic and, because her business has continued to grow, her team has now doubled.

Page received an Accompany Capital loan in 2023 from the NYC Opportunity Fund to purchase raw materials to meet the increased demand for custom-made pieces. In the future, Page hopes to open a second storefront because she loves to connect with her customers on a personal level.

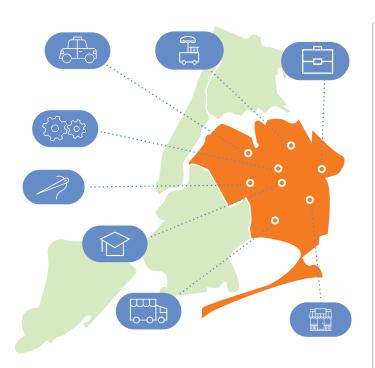








In fiscal year 2023, Accompany Capital provided \$2,406,000 in loans to 32 small businesses in Queens



About Queens

Queens is New York's largest and fastest-growing borough. It is also considered the most ethnically diverse urban community in the world with 47% of its 2.5 million residents foreign-born and over 167 languages spoken in the Jackson Heights neighborhood alone.

Total Borough Statistics

for 678 small businesses since 1997

\$13.7 Million in Loans

94.4% of Loans to **Refugees & Immigrants**

478 immigrants and 162 refugees

38.8% of Loans to Women **Owned Businesses**

263 businesses received \$5.1 million in loans

1,172 Jobs Supported

285 jobs created, 887 jobs retained since FY18

Impact

In fiscal year 2023, Accompany Capital served 77 operating businesses in Queens

Businesses started

Businesses expanded

Businesses strengthened

Full time jobs created

Part time jobs created

Jobs retained



Manhattan Office 11 Broadway, Suite 1515 New York, NY 10004 212.898.4130

Queens Office 78-27 37th Ave., Suite 1 Jackson Heights, NY 11372 347.730.6468

accompanycapital.org





Jueens

Tashi Tsering Bhutan Corner Corp.



Tashi Tsering is the proprietor of Bhutan Corner Corp. located in Woodside, Queens, an existing business he purchased from its previous owner in 2016.

Bhutan Corner offers a variety of products including traditional Bhutanese grains like roasted wheat flour for porridge and kharang, a coarsely milled maize that can be mixed with rice, and gayza seap, a fried corn snack enjoyed with tea.

Tashi and Accompany Capital have worked together over the years, beginning in 2017

when Accompany Capital helped him purchase inventory for his growing client base.

Tashi is attentive and responsive to his clients' tastes and frequently adds requested items to his inventory. A 2023 loan funded the purchase of additional inventory, including more traditional Bhutanese products like intricately embroidered boots known as tsholam and the cylindrical tongba vessel for fermented millet beverages.

He also stocks everyday essentials like electronics, beverages, and international calling cards.









Sally Kissoon & Raheema Ahmed Q102 Pool Hall & Lounge



Q102 Pool Hall & Lounge co-owners Sally Kissoon and Raheema Ahmed updated a beloved 40year-old billiard hall in Richmond Hill, Queens, creating an entirely new 21st Century brand and clientele for the business.

Renovations included new flooring, 14 blue felt pool tables, trendy neon lighting, 7 VIP lounges, and a full bar and kitchen serving an array of drinks, appetizers, and entrees. Q102 now hosts weekly tournaments for local league players as well as parties and events where quests enjoy the privacy and luxury of the VIP lounges.

A professional bartender with previous billiard hall experience, Raheema understands the industry and can mix over 100 cocktail recipes. Sally brings extensive financial management experience to the partnership, having worked as a VP for several large banks.

A recent loan from Accompany Capital provided Q102 with capital for start-up costs, enabling this ambitious duo to launch their business in 2021. Sally and Raheema want Q102 Pool Hall & Lounge to become the top pool hall and entertainment experience in the Richmond Hill area.











Manhattan

In fiscal year 2023, Accompany Capital provided \$3,231,000 in loans to 57 small businesses in Manhattan



About Manhattan

Manhattan is the smallest but most densely populated of the five boroughs. While home to globally important financial, corporate, and entertainment sectors, the majority of its businesses are small businesses and it is the US county with the 3rd largest number of Asianowned businesses.

Total Borough Statistics

for 1.008 small businesses since 1997

\$13 Million in Loans

89.7% of Loans to Refugees & Immigrants

668 immigrants and 236 refugees

48.9% of Loans to Women **Owned Businesses**

93 businesses received \$4.8 million in loans

1,327 Jobs Supported

160 jobs created, 1,167 jobs retained since FY18

Impact

In fiscal year 2023, Accompany Capital served 107 operating businesses in Manhattan

Businesses started

Businesses expanded

Businesses strengthened

Full time jobs created

Part time jobs created

Jobs retained



Manhattan Office 11 Broadway, Suite 1515 New York, NY 10004 212.898.4130

Queens Office 78-27 37th Ave., Suite 1 Jackson Heights, NY 11372 347.730.6468

accompanycapital.org







Ghulam Murtza **City Fabrics**



Ghulam Murtza's City Fabrics, a wholesale and retail operation in the garment district, is a trusted resource for interior and fashion designers, theater costumers, and discerning New Yorkers drawn to the striking colors and patterns and the wide variety of fabric choices available, from beaded satins and silk brocade to floral appliques.

Business acumen runs in the Murtza family. In his native Pakistan, Ghulam managed his father's furniture business for over 15 years while working as a carpenter. Meanwhile, his brother was operating a successful fabric business in New York. After Ghulam moved to the U.S., he was able to purchase his brother's business.

Along the way, Ghulam has built a loyal customer base in the fashion industry while adapting to numerous challenges. His original retail space was redeveloped into a hotel in 2017, requiring an extensive search for suitable space. An Accompany Capital loan enabled him to renovate the new location and create an additional showroom on the basement level.

In 2020 pandemic lockdowns had a devastating effect on New York's fashion industry, and forced temporary closure of the business. City Fabrics endured and has grown over the years with two inventory loans from Accompany Capital.







Joseph "Joey" Miller Goodwin **Overthrow New York**



Overthrow is not your average boxing club. In 2014, founder Joey Goodwin saw a For Rent sign in the window of the former Bleecker Street headquarters of the Youth International Party, or Yippies, a free speech and anti-war group founded in 1967. Envisioning a community space for activism, fitness, and art to continue its legacy, Joey named the space "Overthrow" after the Yippies' underground publication, published there in the 1960s.

Today, Overthrow New York has become a destination for serious boxers to spar, for novices to learn self-defense, and for people to come together and enjoy cultural performances, including DJs,

breakdancers, or hip hop artists performing inside the ring. Overthrow also continues the legacy of community activism by hosting Trans Boxing, donation classes for charitable causes, and an annual Run for Justice.

In 2023, Overthrow received a NYC Opportunity Fund loan to strengthen the business. Additional financing from a Community Advantage loan from Accompany Capital will be used to purchase equipment and working capital to generate new revenue streams and expand the brand footprint, including creating new merchandise and opening a second Overthrow location.









The Bronx

In fiscal year 2023, Accompany Capital provided \$649,000 in loans to 45 small businesses in the Bronx.



About The Bronx

The Bronx, New York's northernmost borough has a population that is 54.8% Hispanic and a growing immigrant population. Like the rest of New York, it has a small business-based economy, with two-thirds of Bronx-based businesses having fewer than five employees.

Total Borough Statistics

for 1.032 small businesses since 1997

\$6.4 Million in Loans

97.6% of Loans to Refugees & Immigrants

649 immigrants and 358 refugees

49.3% of Loans to Women Owned Businesses

509 Businesses received \$2.4 million in loans

1,002 Jobs Supported

153 jobs created, 849 jobs retained since FY18

Impact

In fiscal year 2023, Accompany Capital served 113 operating businesses in the Bronx

4

Businesses started

14

Businesses expanded

95

Businesses strengthened

31

Full time jobs created

Ш

Part time jobs created

128

Jobs retained



Manhattan Office 11 Broadway, Suite 1515 New York, NY 10004 212.898.4130 Queens Office 78-27 37th Ave., Suite 1 Jackson Heights, NY 11372 347.730.6468





Dwayne Henry Yaad Man Deli



Dwayne Henry came to the United States over 20 years ago from Jamaica. In 2021 he used his savings to open Yaad Man Deli, accomplishing a longstanding dream of small business ownership.

Located in the Longwood neighborhood of the Bronx, Yaad Man serves Jamaican specialties like oxtail, saltfish & ackee, jerk chicken, and coco bread as well as packaged products.

The raw space required extensive renovations but, undeterred, Dwayne viewed the obstacles as opportunities for growth and replaced the

entire ground floor himself as well as renovated the basement ceiling.

A loan from Accompany Capital allowed Dwayne to acquire much needed food service equipment and to stock his shelves with new products, many of which he sources directly from Jamaica.

With the support of Accompany Capital, Dwayne successfully navigated the challenges of early entrepreneurship to provide his customers with delicious food and a touch of Jamaica in the Bronx.

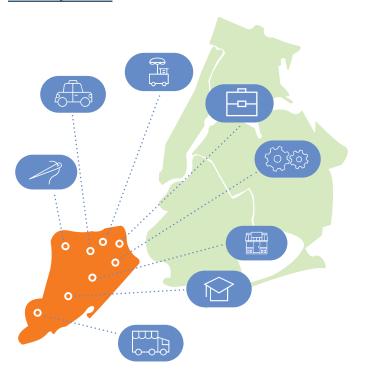






Staten Island

In fiscal year 2023, Accompany Capital provided \$176,000 in loans to 7 small businesses in Staten Island



About Staten Island

Staten Island has a population of under 500,000, making it the least populous borough. While not as diverse as the other boroughs and largely residential, it has a growing number of Asian-owned businesses and communities of Liberian, Mexican, and Sri Lankan immigrants.

Total Borough Statistics

for 1.508 small businesses since 1997

\$2.8 Million in Loans

99.8% of Loans to Refugees & Immigrants

337 immigrants and 160 refugees

72.5% of Loans to Women **Owned Businesses**

361 businesses received \$1.8 million in loans

239 Jobs Supported

48 jobs created, 191 jobs retained since FY18

Impact

In fiscal year 2023, Accompany Capital served 15 operating businesses in Staten Island

Business started

Businesses expanded

Businesses strengthened

Full time jobs created

Part time job created

Jobs retained



Manhattan Office 11 Broadway, Suite 1515 New York, NY 10004 212.898.4130

Queens Office 78-27 37th Ave., Suite 1 Jackson Heights, NY 11372 347.730.6468

accompanycapital.org





Brigitte Harris Bridge's Kitchen



Brigitte Harris, the owner of Bridge's Kitchen, grew up in the Stapleton community of Staten Island as a first generation Liberian American. At age 12, she moved back to Liberia. Immersed in her culture, Brigitte learned how to cook many dishes from her family's home country, from peanut soup with fufu to colorful jollof rice.

Eventually the violence of civil war forced Brigitte to return to the United States, where she continued to refine her recipes. Living amid wartime food shortages inspired her to volunteer with Rescuing Leftover Cuisine during the pandemic.

As a volunteer she redistributed excess food to people experiencing food insecurity, delivering to pantries and shelters across New York City by bicycle.

In 2023 Brigitte received a loan from Accompany Capital to fund the purchase a food truck. Brigitte's mission is to provide Liberian cuisine to a borough that lacks many options despite the neighborhood of Clifton being known as "Little Liberia" and to connect people to her culture through cuisine.

In the future, Brigitte aspires to open more Liberian restaurants across New York City and beyond.





