

Total FY2022 Loans

\$5,994,413

Disbursed

204

New Loans

563

Active Borrowers

95

Full-time jobs
Created

69%

Immigrants

26

Businesses Started

1.8%

Loan Loss Rate
(Total charged off /
ending principal balance)

46

Part-Time Jobs
Created

21%

Refugees

467

Businesses Expanded
& Strengthened

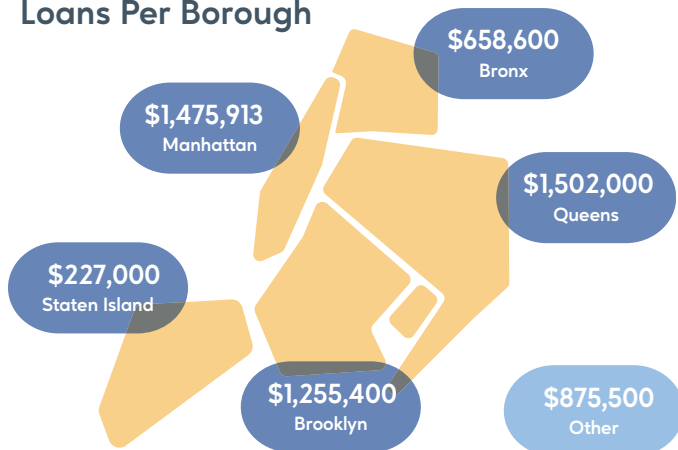
831

Jobs Retained

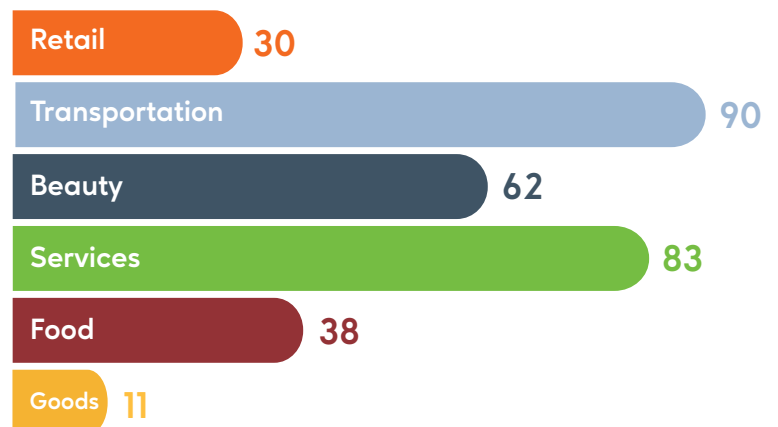
55%

Women

Loans Per Borough



Number of Loans by Sectors



Training & Counseling

674

Clients

5,655

Counseling
hours

46

Workshops

87

Workshop
Training Hours

756

Attendees

Technical Assistance

High Level of Integration with Lending



Credit Counseling



Pre and Post Site Visits



Annual Survey Site

Stand Alone Workshops

- | | |
|-----|---|
| 01. | How to Establish & Manage A Successful Business |
| 02. | Basics of Money and Assets for New Americans |
| 03. | QuickBooks |
| 04. | Business Taxes |
| 05. | Using Social Media to Promote Your Business |
| 06. | How to Establish Good/Business Credit |

One-on-One Consultations & Coaching

One-on-One Consultations

Over 6 to 10 months to improve online presence and use of social media to increase sales

One-on-One Financial Management

Coaching over 12 months to develop in-house capacity to track finances, understand financial reports, and how to work with an accountant

Referrals for Specialized TA



Pro-bono legal services, *Brooklyn Legal Services and VOLS*



Permits and Fines for Street Vendors, *Street Vendors Project*



Mentoring for Women, *WEALF*



Grocery & Corner Bodega Stores, *City Harvest's Health Corner Stores Initiative*