

Total FY2021 Loans

\$7,219,523

Disbursed

319

New Loans

771

Active Borrowers

29

Full-time jobs
Created

68%

Immigrants

21

Businesses Started

.03%

Loan Loss Rate
(Total charged off /
ending principal balance)

60

Part-Time Jobs
Created

13%

Refugees

669

Businesses Expanded
& Strengthened

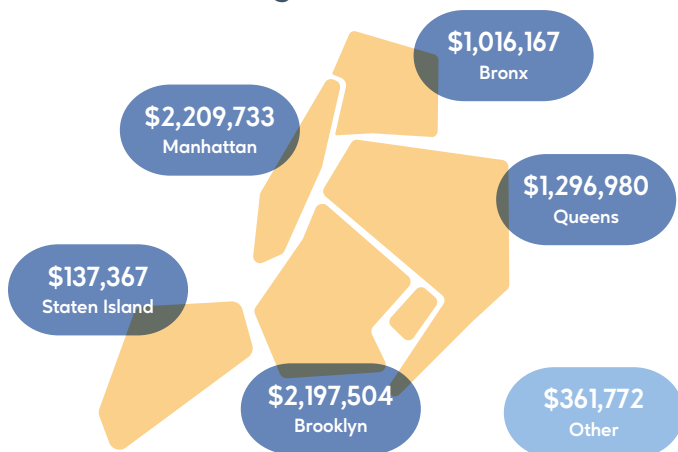
1,380

Jobs Retained

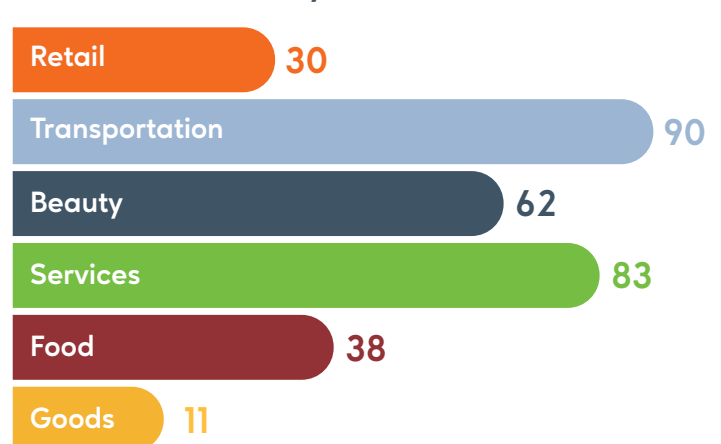
43%

Women

Loans Per Borough



Number of Loans by Sectors



Training & Counseling

1,059

Clients

6,204

Counseling
hours

33

Workshops

57

Workshop Training
Hours

731

Attendees

Technical Assistance

High Level of Integration with Lending



Credit Counseling



Pre and Post Site Visits



Annual Survey Site

Stand Alone Workshops

- | | |
|-----|---|
| 01. | How to Establish & Manage A Successful Business |
| 02. | Basics of Money and Assets for New Americans |
| 03. | QuickBooks |
| 04. | Business Taxes |
| 05. | Using Social Media to Promote Your Business |
| 06. | How to Establish Good/Business Credit |

Consultations & Coaching

One-on-One Consultations

Over 6 to 10 months to improve on-time presence and use of social media to increase sales

One-on-One Financial Management

Coaching over 12 months to develop in-house capacity to track finances, understand financial reports, and how to work with an accountant

Referrals for Specialized TA



Pro-bono legal services, *Brooklyn Legal Services and VOLS*



Permits and Fines for Street Vendors, *Street Vendors Project*



Mentoring for Women, *WEALF*



Grocery & Corner Bodega Stores, *City Harvest's Health Corner Stores Initiative*