

\$11,793,317

Disbursed

201

Loans

490

Active Borrowers

189

Full-time jobs
Created

65%

Immigrants

21

Businesses Started

2.93%

Loan Loss Rate
(Total charged off /
ending principal balance)

80

Part-Time Jobs
Created

11%

Refugees

460

Businesses Expanded
& Strengthened

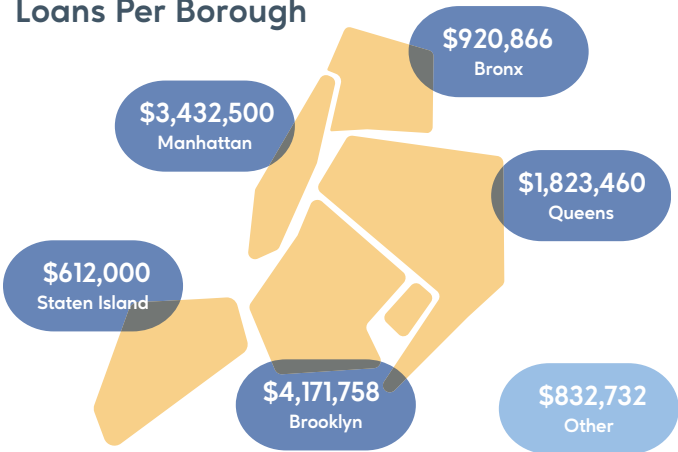
1,107

Jobs Retained

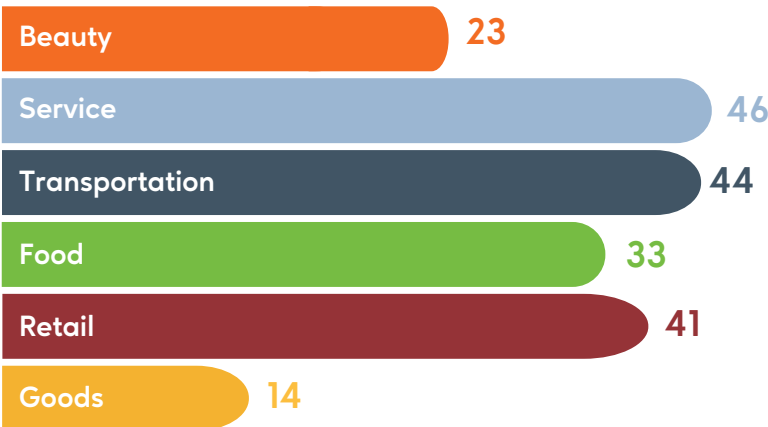
48%

Women

Loans Per Borough



Number of Loans by Sectors



Training & Counseling

629

Clients

5,527

Counseling
hours

44

Workshops

82

Workshop
Training Hours

2,172

Attendees

Technical Assistance

High Level of Integration with Lending



Credit Counseling



Pre and Post Site Visits



Annual Survey Site

Stand Alone Workshops

- | | |
|-----|--|
| 01. | How to Start and Establish a Successful Business |
| 02. | Basics of Money and Assets for New Americans |
| 03. | QuickBooks |
| 04. | Business Taxes |
| 05. | Using Social Media to Promote Your Business |
| 06. | How to Establish Good Business Credit |

One-on-One Consultations & Coaching

One-on-One Consultations

Over 6 to 10 months to improve online presence and use of social media to increase sales

One-on-One Financial Management

Coaching over 12 months to develop in-house capacity to track finances, understand financial reports, and how to work with an accountant

Referrals for Specialized TA



Pro-bono legal services, *Brooklyn Legal Services* and *VOLS*



Permits and Fines for Street Vendors, *Street Vendors Project*



Mentoring for Women, *WEALF*



Grocery & Corner Bodega Stores, *City Harvest's Health Corner Stores Initiative*